



## Master in Urban Planning Real Estate and Urban Development Concentration 2020-2021

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Please note that course offerings often change, and new courses may be offered while these recommended courses may not be offered each year. This memo is subject to change depending on the availability of courses. Other courses may be approved with the permission of one of the Concentration Advisors. Recommended basic courses:

The following courses are recommended to those interested in the concentration. They are introductory level courses that give a good overview of the topics and subject matter covered in more depth by other courses in the concentration:

GSD	5204	Real Estate Finance and Development <b>(Fall 2020)</b>	Peiser, Hamilton
GSD	5495	Market Analysis and Urban Economics* <b>(Fall 2020)</b>	Begley

*\*Only if not taken to satisfy Economic Methods Requirement*

**Pre-approved courses include:**

### FALL 2020

GSD	2129	Spatial Analysis and the Built Environment*	Voulgaris
GSD	5206	Land-Use and Environmental Law**	Kayden
GSD	5212	Field Studies in Real Estate, Urban Planning and Design	Peiser
GSD	5326	Housing and Urbanization in the United States	Stockard, Molinsky
GSD	7449	Real Estate Private Equity	Apeseche
HBS	1684	Real Property	Di Maggio, Vallee
HBS	1440	Private Equity Finance	Ivashina
HBS	1688	Real Estate and Today's Leader	Segel, Wu
HBS	2240	Negotiation	Mohan, Goldenberg, Wasynczuk
HKS	API 141	Finance	Deep
HKS	DEV 210	Public Finance Theory and Practice	Rosengard
HKS	DEV 320M	Scaling Up for Development Impact	Pulgar
HLS	1004	Property	Kelly, Singer, Mack, Smith



MIT	11.305	Doing Good by Doing Well: Planning and Development Case Studies that Promote both the Public Good and Real Estate Value	Shen
MIT	11.345J	Entrepreneurship in Construction and Real Estate Development	Kennedy
MIT	11.351	Real Estate Ventures I: Negotiating Development-Phase Agreements	McGrath
MIT	11.354	Strategic Real Estate Development	Cookke
MIT	11.430J	Leadership in Real Estate	Schuck
MIT	11.431J	Real Estate Finance and Investment	Geltner
MIT	11.433J	Real Estate Economics	Wheaton
MIT	11.450	Real Estate Development Building Systems	Tsipsis
MIT	11.455	Financial Decision Making in Real Estate and Other Markets	Torous
MIT	11.463J	Structuring Low-Income Housing Projects in Developing Countries	Goethert
MIT	11.466J	Technology, Globalization, and Sustainable Development	Ashford

\* Only if not taken to satisfy the core program requirement

\*\* Only if not taken to satisfy Implementation Methods Requirement

**WINTER 2021**

HLS	2195	Negotiation Workshop	Mnookin
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**SPRING 2021**

GSD	5275 [M1]	Advanced Real Estate Finance	Apeseche
GSD	5276 [M2]	Building and Learning Real Estate Enterprises and Entrepreneurship	Apeseche
GSD	5367	U.S. Housing Markets, Problems, and Policy	Herbert
GSD	5370	Environment, Economics, and Enterprise	Samuelson, Apeseche
GSD	5434	Creating Real Estate Ventures: A Legal Perspective	Sticklor
HKS	DEV 209	Management, Finance, and Regulation of Public Infrastructure in Developing Countries	Lee
HKS	SUP 601	Urban Politics, Planning, and Development	Mayne
HKS	SUP 666	Affordable and Mixed-Income Housing Development, Finance and Management	Marchant
HBS	1484	Real Estate Private Equity	Lietz
HBS	1487	Sustainable Cities and Resilient Infrastructure	Macomber
HBS	2240	Negotiation	Change, Coffman, Graeber, Jordan, Mohan, Wasynczuk
HLS	1004	Property	Brady, Benkler, Fisher



HLS	2181	Local Government Law	Barron
HLS	2195	Negotiation Workshop <b>(deadline to apply October 2019)</b>	Heen
MIT	11.303J	Real Estate Development Studio	Frenchman, Shen
MIT	11.321	Data Science and Machine Learning Principles for Real Estate	TBA
MIT	11.322 [M2]	Innovative Products, Spaces, and Technology	TBA
MIT	11.323 [M2]	International Real Estate Transactions	TBA
MIT	11.339	Downtown	TBA
MIT	11.352	Real Estate Ventures II: Negotiating Lease, Financing, and Restructurings	McGrath
MIT	11.355	International Housing Economics and Finance	TBA
MIT	11.432 [M1]	Real Estate Capital Markets	Geltner
MIT	11.434J [M2]	Tools for Analysis: Design for Real Estate and Infrastructure Development	Geltner, de Neufville
MIT	11.435	Mixed-Income Housing Development	Roth

**Pre-approved, but not offered in 2020-2021**

GSD	5405	Global Leadership in Real Estate and Design	Wang
GSD	5431	Form + Finance: The Design of Real Estate	Wang, Gamble
GSD	5492	Real Estate Finance and Development Fundamentals	Marchant
GSD	6121	Construction Lab	Craig
GSD	9127	Real Estate and City Making in China	Wang
HBS	1462	Investing in Real Estate Finance and Development Fundamentals Emerging Markets	TBA